



### **Paul Tieger**

Paul D. Tieger is an internationally recognized expert on — and the author of five breakthrough books — about Personality Type. His credits include *The Art of SpeedReading People*, *Nurture by Nature*, *Just Your Type*, *The Personality Type Tool Kit*, and the 750,000 copy best-selling career guide *Do What You Are*. The Founder and first Director of The New England Type Institute, Paul has personally trained thousands of managers, team leaders, HR professionals, career consultants, psychologists, attorneys, and educators.

Over the past 20 years, Paul has consulted with dozens of insurance companies, financial institutions, law firms, colleges, utility companies, governmental offices, hospitals, and a variety of other types of businesses. He has developed innovative programs in such areas as

team-building, management and sales training, career development, succession planning, conflict resolution, and communication enhancement.

Paul pioneered the application of Personality Type as a tool to assist trial attorneys in selecting and communicating with jurors, and has worked on dozens of high-profile civil and criminal cases, including the first physician-assisted suicide trial of Dr. Jack Kevorkian.

Paul has appeared on scores of radio and television programs, including *Geraldo Live* and CNN's *Business Unusual*, and has been profiled in *The New York Times*. As a result of his jury consulting experiences, Paul wrote *The Art of SpeedReading People* – a system for helping all people quickly size others up and speak their language.

Paul holds degrees in Psychology and Organizational Behavior.

### **Speech Topics**

- Team-Building
- Management
- Communication Enhancement
- Conflict Resolution
- Succession Planning
- Career Development
- Personality Types